



What Works (and What Doesn't) in Consent Decree Negotiations

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Tip 1

STAY CALM

Tip 2

BE PATIENT

Tip 3

DO CLOSING ARGUMENT FIRST

Tip 4

LOOK AT ISSUES FROM THE OTHER SIDE

Tip 5

Know the Law and Guidance and Other Cases

Tip 6

Be Creative in Solving Problems

Tip 7

Don't Be Afraid to Tell Your Story

Questions?

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